



Outsourcing Saves Time and Improves Efficiency

Prior to outsourcing to Tegrete, all facilities services were managed internally by the Facility Manager and his team. With the large number of facilities and limited resources, the company didn't have the bandwidth to effectively manage all that needed to be done. After meeting a Tegrete representative and learning about how Tegrete was successfully managing facilities services for other utility companies, the facility leader signed on with Tegrete in 2017.

“Tegrete has taken away a lot of the day-to-day administrative work and burden, allowing me to focus on more critical projects. Our Relationship Manager helps out a lot, saving me a significant amount of time.”

Facility Manager
Midwest Gas and Electric Company

Leveraging Tegrete's Core Competencies

Tegrete sources service providers, negotiates and signs contracts, conducts background screening and insurance verification, and handles all problems that arise for the utility company. Recently, Tegrete completed a 3-year RFP project, obtaining a full market analysis and multiple competitive bids, per location. The facility leader states, “Conducting an RFP process takes a lot of time and keeps me from my other priorities. While we dabble with these tasks, this is Tegrete's core business—this is where they excel. I rely on Tegrete to keep me abreast of market pricing and trends, based on what they are seeing across their entire client base.”

Contract Consolidation to Simplify and Save Money

A top priority at the onset of the relationship was to have Tegrete review existing high dollar value contracts for cost savings. Working together, the team evaluated the company's Scope of Work for select services and determined there was an opportunity for cost savings, while delivering the same level of service. Tegrete modified the Scope of Work and worked with the service provider to renegotiate the existing contract. According to the facility leader, "Tegrete worked with the service provider to simplify and consolidate our contracts, in addition to delivering double digit savings."



Security is a Top Priority

As a regulated utility company, the company is diligent in maintaining a high-level of security across all its facilities. At the onset of their relationship with Tegrete, the company delivered a Site Access Policy and Confidentiality Agreement that must be followed by all service providers. These requirements were added to Tegrete's stringent vetting standards and enforced with all service providers by Tegrete's Compliance Specialist. According to the facility leader, "With Tegrete on board, I am confident that service providers entering our facilities have met all of our screening requirements."

It's All About the People

Overall, the facility leader states, "It's all about the people. Tegrete has great people who make my job easier—people who have those Midwest values. I hope that our partnership with Tegrete continues to evolve and we're able to add more services to their portfolio of business."

Tegrete is a full-service facilities management company.

What makes us unique?

We believe in building long-term client relationships where we work as a team to ensure the best possible appearance and longevity of your facility.

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To learn how you can improve the quality and efficiency of your facilities management services, contact us at:

763.497.8020 or info@tegrete.com